







We are excited to share with you our new Wholesale Buyers Guide- The Summer Edition. This guide features our newest brand partners and best sellers, as well as a sneak peek of what's to come for the 3rd and 4th quarter of 2023.

The cover says, "We Have It All" and we really do. We take pride in this highly curated selection of brands across all the industry categories. Our goal is to make your shopping experience easy. We've taken care to chose brands that will deliver merchandise your customers are seeking. Whether you're looking for trendy fashion accessories or classic home decor, we have you covered. Inside these pages you'll find a mix of new and familiar brands, each with its own unique style and appeal.

As always, you can count on our independent sales reps to assist you through the buying process. Whether you seek to shop in your own store, on our website, or at market they are available to help you through every step. You'll find they are knowledgeable about the products we represent and can provide valuable insights on what's selling well in your region. Book an appointment to shop in your store or at market with your local sales rep by <u>clicking this link</u> or visiting our website.

Speaking of shows, have you heard the latest news? Starting with the upcoming summer market, our Vegas showroom has moved

under one roof and expanded to a nearly 40% larger space. You can find us at all these major market shows in the coming months:

#### **DALLAS**

Dallas Trade Mart #1743 + 1521

- Gift-June 20-27
- Apparel- June 27-30
- Gift- September 19-21
- Apparel- October 24-27
- Open every First Monday & Tuesday (except June, July, Sept, Dec)

#### **ATLANTA**

International Market Center, Building 2 #1500

- Gift- July 10-17
- Apparel- Oct 10-13
- Gift- September 18-20
- Open for Market Wednesday

#### **VEGAS**

World Market Center C #1024

• Gift- July 29- August 3

Thank you for choosing Road Runners. We truly value your business and are committed to providing you with exceptional service. If there is something we can do for you, don't hesitate to drop us a note.

See you soon!

The Road Runners Team

## How to Order

Online: www.roadrunnersllc.com

**Telephone:** 888.674.6349

Email: sales@roadrunnersllc.com

FAX: 813.996.2981

#### **Showrooms:**

Atlanta B2-1500 Dallas TM-1743 + 1521 Vegas C-1024

#### Sales Representative:

Our highly knowledgeable sales team is always on hand. Please don't hesitate to contact us if you would like your representative to get in touch.













**OUR BRANDS OUR REPS** 





**NEW BRANDS** 

**REP PICKS** 



TARA'S TIPS

## Em Brando

#### **CHILDREN**

Baby Cie Beba Bean Emerson and Friends Goosewaddle Little Blue House Little Giraffe **OB** Designs USA Pello Peter Pauper Press Rebecca Accessories

Wildwood Landing

#### **GIFT**

ban.do Basic Spirit **Boston International** Dock and Bay Fllie Rose Gift Republic Kate Spade New York Kitras Art Glass Lily Pulitzer My Favorite Things New York Puzzle Co. **Papersalt** Peking Handicraft Primitives By Kathy

Radley London Shannon Martin Design **SNIFTY Scented Products** Southern Fried Design Barn Steel Mill Stickers Northwest The Darling Effect Time Concept Inc. Unemployed Philosopher's Guild Vera Bradley Vintage Life Wildwood Landing

#### **GOURMET**

**Zootility Tools** 

Yellow Owl Workshop

Dick Taylor Craft Chocolate Lambrecht Gourmet Noble Mick's

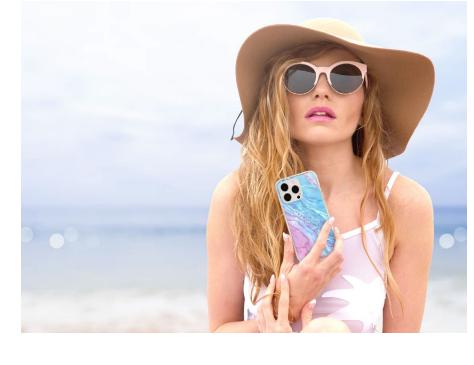
#### HOME

A & B Home Audrey's Your Hearts Delight Bay Sky Home Basic Spirit Boston International CoasterStone Deny Designs Jellybean Home Comfort Rugs Le Cadeaux

Little Giraffe Mahogany USA Merritt International One Hundred 80 Degrees Peking Handicraft Primitives by Kathy Seasonal Abode Shard at Home Sophie Allport Sullivans Time Concept Inc. Wildwood Landing Wuvvy

### JEWELRY/ **FASHION**

Beaudin Elsa Leigh Howards Inc. I Heart Eyewear Little Blue House Lotus Jewelry Studio Love is Project Love Your Melon Mahogany MudLOVE Rebecca Accessories San Diego Hat Company Southern Fried Design Barn Splendid Iris Studio ICU Eyewear Studio S Designs Vintage Life Yellow Owl Workshop



#### **PAPER**

Biely & Shoaf Bonair Daydreams Boston International Denik Jillson & Roberts Luxe UWP Peter Pauper Press **Papersalt Ruff House Print Shop** Quotable Cards Sapling Press Shannon Martin Design Stickers Northwest Up With Paper Yellow Owl Workshop

#### WELLNESS & **CANDLES**

Bloom Water Bath Broken Top Candle Co. Chandler Candle Co. DANI Naturals Eleven Point Candles Four Points Trading Co. Generation Bee Hydra Brands Inis - Fragrance of Ireland Jack Baker Candle Co. Kala Style Mangiacotti rareEssense Vance Kitira by Sullivans Ton Savon

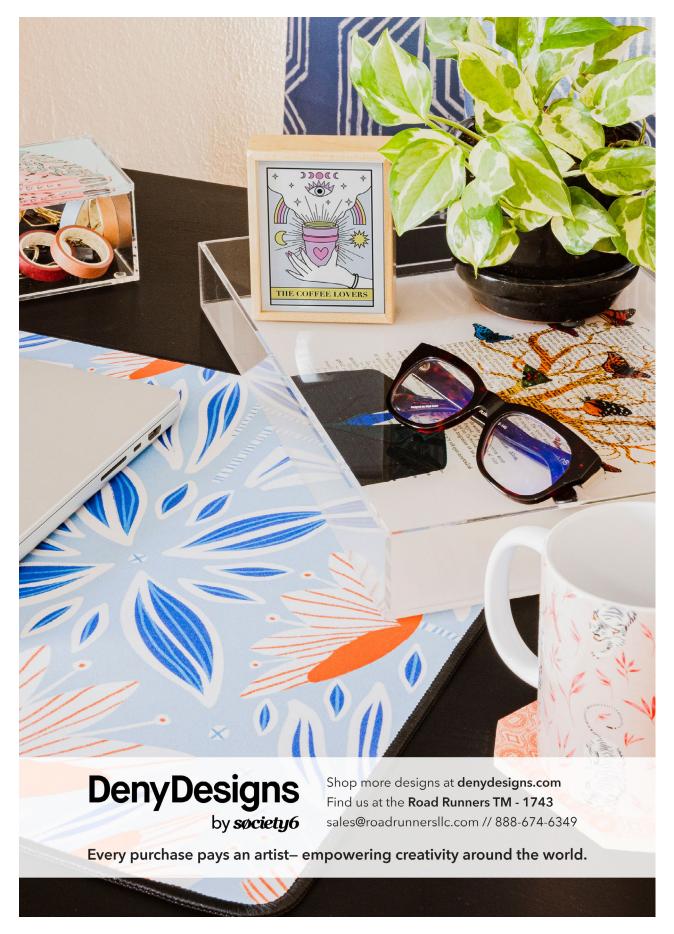




Wax Buffalo







# Mem Brands



#### **BLOOM WATER BATH**

Bloom handcrafts bath and body products using the finest ingredients that can be ethically sourced. These are combined with essential oils and perfumer designed fragrances to create unique bath bombs, shower steamers and salt soaks.



#### DICK TAYLOR CRAFT CHOCOLATE

Bringing craftsmanship to small batch bean-to-bar chocolate making since 2010! Award Winning | Single Origin | Transparent & Direct Trade



#### **DOCK AND BAY**

UK's favorite eco-friendly beach and travel brand. Dock and Bay offers quick dry beach towels, ponchos, picnic blankets, hair wraps and more.



#### **ELLIE ROSE**

Tech and lifestyle accessories brand inspired by influencers and their followers. These accessories will keep your tech powered up and protected while looking flawless.



#### JACK BAKER CANDLE CO.

The candle crafting adventure begins with the idea of perfecting the hand poured soy candle. An artisanal candle, that captivates your home with aromas that last. Thoughtfully designed vessels that compliment your unique style and space. The use of clean, safe ingredients only. Hand poured in small batches, Jack Baker candles are made with vegan, paraben free soy wax, and blended with essential oil based fragrances. No nasties ever.



#### KITRAS ART GLASS

Decorative Art Glass pieces for the garden, specialty gifting and home. All the products have meaningful messaging, and are handcrafted at their studio in Canada.



#### LIFEGUARD PRESS

This brand creates, licenses, manufacturers gift and stationery items for the following iconic brands-ban.do, Steel Mill and Co., Lily Pulitzer, kate spade new york, Radley London, and Vera Bradley.



#### LOVE YOUR MELON

Love Your Melon began with the simple idea of putting a hat on every child battling cancer in America. Fifty percent (50%) of net profit from the sale of all Love Your Melon products is given to nonprofit organizations around the world that lead the fight against pediatric cancer. Together, we create therapeutic experiences and fund charitable programming initiatives for children and families battling cancer.



#### **OB DESIGNS USA**

OB Designs is a family-owned business, committed to offering exceptional children's products to the market. From premium plush toys and gorgeous playthings to soothing essentials, every product is carefully designed to delight.



#### **PEKING HANDICRAFT**

Peking Handicraft is a global manufacturer and wholesaler specializing in home textiles, decorative accessories and gift items. Many products consist of art from renowned designer collections as well as exciting designs from their own inhouse design studio. Both are trend right and of exceptional quality and value.



#### **QUOTABLE CARDS**

Your destination for all things quotable, where inspiring, insightful quotations unite with refreshingly clean design. Shop greeting cards and gift items such as calendars, magnets, mugs, coasters, frames and more.



#### **RUFF HOUSE PRINT SHOP**

Stationery lifestyle brand specializing in journals, letterpress cards, pens, planners and more. They've been making stationery the old-fashioned way with hand printed covers and small batch assembly since 2009.



#### **SAPLING PRESS**

Letterpress stationery and give company that focuses on minimal design, clean typography, and smart copy.



#### **SOPHIE ALLPORT**

Since 2007, they've been creating timeless pieces for your home, inspired but the colorful ins and outs of day-to-day family life. The designs draw on classic British heritage with the occasional twist to put a smile on your face. They believe in a lifestyle for living.



#### SOUTHERN FRIED DESIGN BARN

A southern-inspired design studio and gift business located in Nashville, TN. Their mission is to keep historic southern says and old farm tales alive through fun, modern design. Their products are a tool to educate on southern history, but also functional, whether it be a kitchen towel or a greeting card. Other popular items include t-shirts, pouches, hats and stationery products.



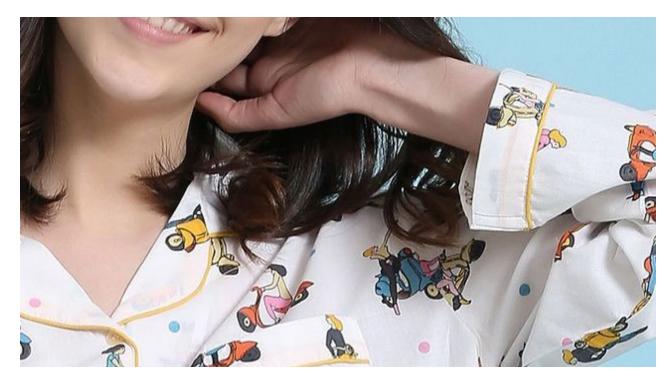
#### TIME CONCEPT

Time Concept is one of the Japan's leading design and distribution companies in the gift industry. Time Concept, Inc. is engaged in the distribution of a wide array of products including, but not limited to, stationery, toys, and home furnishings.



#### WUVVY

Bamboo swaddle blankets for all ages. The perfect companion on the couch, airplane, picnic, beach and beyond. Each blanket comes in its own convenient carrying bag.





You are invited to celebrate

## ALL THAT GLITTERS

ROADRUNNER'S NEW VEGAS SHOWROOM

SUNDAY, JULY 29TH 12:00 PM TO 3:00 PM C-1024

PRIZES, LIVE ENTERTAINMENT AND LIBATIONS

Wear Your Sparkle



## FOR YOUR STORE



Tara Alley is Road Runners Director of Visual Design. She miraculously designs all 3 showrooms each season. Tara started with us almost at the beginning in 2009 as a Sales Rep until we discovered her secret talent. She's now Road Runners most long term teammate. Her favorite color is deep turquoise. Favorite designs style is Eclectic. Her design pet peeve is hanging art too high. I believe buying for third and fourth quarter, since Covid, has changed tremendously.

I have noticed my own, personal shopping for gifts has turned cozy, and more home based.

Whether it be coffee mugs, pillows, and blankets, or kitchen towels, candles, and decorative books. Loading your shelves with cozy items tend to draw people in, to stay for a while.

I have also started loving statement earrings, and lots of bling! Most people know me for having an 85%, black wardrobe, so, my statement earrings are more natural wood, with tassels, or heavy colorful jewels!

Keep your buying simple, and don't overthink it. The most lovely items are the ones you look at twice.



favorites that have been inspired by the coast.

info@shardathome.com













Keidi Lee

AUSTIN/ SAN ANTONIO SALES REP
REA NOMINEES FOR
2023 SALES REPRESENTATIVE
OF THE YEAR



Paula Russell

MO/KS SALES REP
REA NOMINEES FOR
2023 SALES REPRESENTATIVE
OF THE YEAR



## **SOUTHEAST**

AUDREY'S YOUR HEARTS DELIGHT	
BASIC SPIRIT	
BOSTON INTERNATIONAL	
CHANDLER CANDLE CO.	
COASTERSTONE	
DENIK	
DENY DESIGNS	
DICK TAYLOR CRAFT CHOCOLATE	
GENERATION BEE	
GOOSEWADDLE	
HYDRA AROMATHERAPY	
JACK BAKER CANDLE CO.	
LOTUS JEWELRY STUDIO	
MAHOGANY	
NOBLE MICK'S	
ONE HUNDRED 80 DEGREES	
PAPERSALT	
PEKING HANDICRAFT	
PRIMITIVES BY KATHY	
rareESSENCE	
SHANNON MARTIN	
SHARD AT HOME	
SNIFTY	
SOPHIE ALLPORT	
SOUTHERN FRIED	
DESIGN BARN	
SPLENDID IRIS	
STICKERS NORTHWEST	
STUDIO ICU	
STUDIO S DESIGNS	
THE CHESTER DRAWER	
TIME CONCEPT	
UNEMPLOYED	
PHILOSOPHER'S GUILD	
WAX BUFFALO	
WUVVY	
YELLOW OWL	
WORKSHOP	
ZOOTILITY	

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<b>KENTUCKY</b> Adrianne Rogers	(270) 293-3141	arogers@roadrunnersllc.com

## **SOUTHWEST D1/MINK**

BOSTON INTERNATIONAL CHANDLER CANDLE CO COASTERSTONE **DENY DESIGNS ELLIE ROSE FOUR POINTS** TRADING CO. GENERATION BEE HYDRA JILLSON & ROBERTS LITTLE BLUE HOUSE LOTUS JEWELRY STUDIO LUXE UWP MERRITT INTERNATIONAL NOBLE MICK'S NY PUZZLE COMPANY PETER PAUPER PRESS PRIMITIVES BY KATHY **RUFF HOUSE** PRINT SHOP SAPLING PRESS SHANNON MARTIN DESIGNS SPLENDID IRIS STICKERS NORTHWEST STUDIO ICU UP WITH PAPER WAX BUFFALO ZOOTILITY

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## **SOUTHWEST D2/MINK**

A&B HOME
BEBA BEAN
BEAUDIN
BIELY & SHOAF
BLOOM WATER BATH
BROKEN TOP CANDLE CO.
DENIK
EMERSON AND FRIENDS
ELSA LEIGH
GIFT REPUBLIC
HOWARD'S
HOME COMFORT RUGS
KALASTYLE
LAMBRECHT GOURMET
LOVE IS PROJECT
LOVE YOUR MELON
MAHOGANY
MANGIACOTTI
QUOTABLE CARDS
REBECCA'S ACCESSORIES
SAN DIEGO HAT COMPAN
SEASONAL ABODE
SNIFTY
SOUTHERN FRIED
DESIGN BARN
THE DARLING EFFECT
TIME CONCEPT
TON SAVON
WUVVY
VINTAGE LIFE

YELLOW OWL WORKSHOP

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### **VEGAS**

**BABY CIE BASIC SPIRIT BEBA BEAN BONAIR DAYDREAMS** CHANDLER CANDLE CO. COASTERSTONE **DENY DESIGNS DOCK AND BAY ELEVEN POINT** FRAGRANCE **EMERSON** AND FRIENDS GOOSEWADDLE HYDRA I HEART EYEWEAR INIS JACK BAKER CANDLE CO. KITRAS ART GLASS LE CADEAUX LITTLE BLUE HOUSE LITTLE GIRAFFE **LOVE IS PROJECT** MAHOGANY USA MANGIACOTTI MUDLOVE MY FAVORITE THINGS **OB DESIGNS USA** PEKING HANDICRAFT **RUFF HOUSE PRINT SHOP** SAPLING PRESS **SHANNON MARTIN DESIGNS** SNIFTY **SOUTHERN FRIED DESIGN BARN** SPLENDID IRIS STICKERS NORTHWEST SULLIVANS TIME CONCEPT WILDWOOD LANDING WUVVY

ZOOTILITY

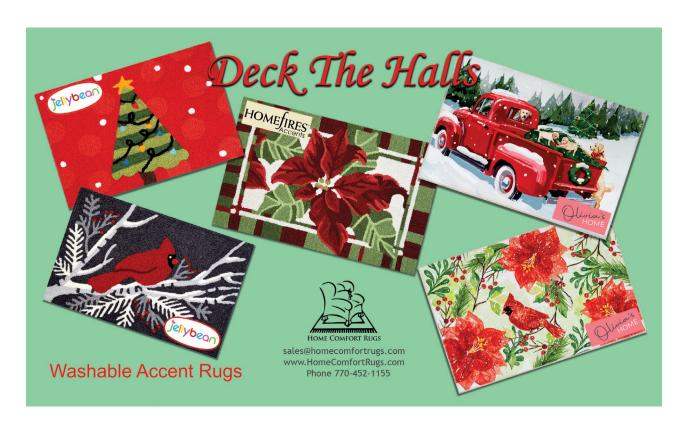
Pam Galvin

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# Rep Pieko



Anyone who knows me knows that I love a good margarita and with 5 new margarita flavors from Noble Mick's you are sure to find one (or all) that you love. This summer you will want to kick back and enjoy those long summer nights with friends and a yummy craft cocktail. With Noble Mick's you can enjoy single serve cocktails made with real fruit and ingredients you can pronounce! Make sure to check out the pro tip on the back for more ways to enjoy. Cheers!

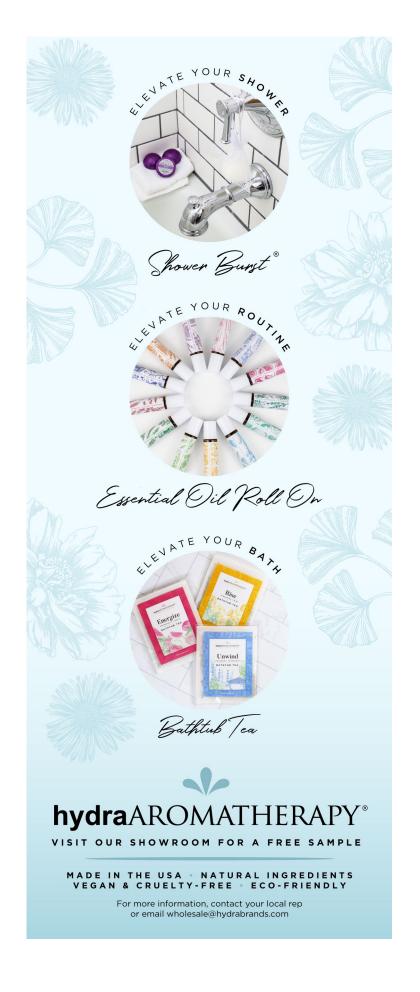


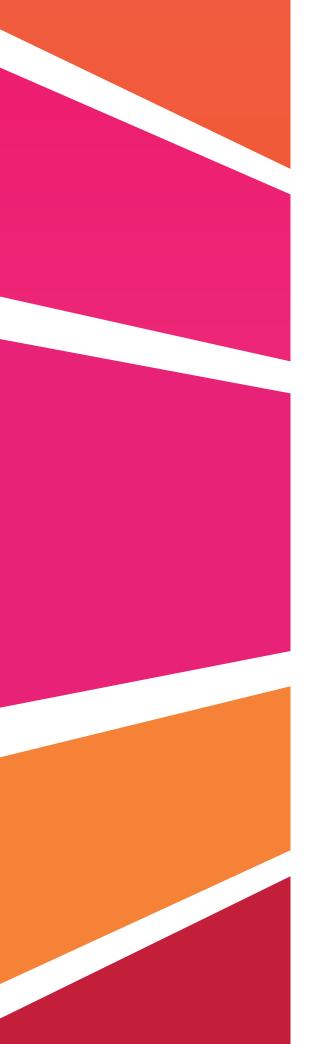
Heidi Lee Austin + San Antonio, TX Territory Rep

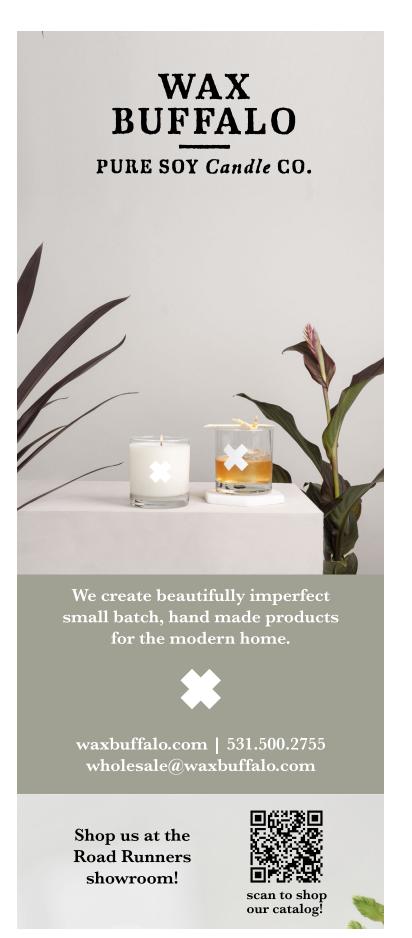


Stacy Combs
Arkansas
Territory Rep

I love a great T-shirt! Southern Fried Design has the most comfortable shirts with adorable southern sayings. They not only have t-shirts, but they offer gorgeous tea towels, pillows, cards, stickers, coozies, diner mugs & more. They design new looks every 6 months to keep up with the trends & seasons. Also, they developed one of the BEST displays on the market that holds ten shirts & doesn't take much floor space & is very eye catching. Look for me in the showroom with a different shirt each day!







# Rep Pieko





Wendy Myers Arizona Territory Rep

Jack Baker is no ordinary handmade soy candle line. It's an exceptional bougie, aromatic candle that captivates your senses and make you feel good. Jack Baker has four collections, each with amazing fragrances and beautiful containers. Each collection has their own unique fragrance to fit into any situation and décor. There candles are for everyday and holiday. My personal favorite is WATERMELON SUGAR: fresh strawberries/ cane sugar/ guava. Who would not love that fragrance for the Summer? Some other fragrances include: BOMBSHELL: chardonnay/white grape/parfum HOT MOM \$h!T: pomelle citrus/champagne/ girl squad. Jack Baker is a fun, funky, bougie line of hand poured soy candles that my customers are loving and ordering.





Julia Kelley N. GA+ W. NC +SC Territory Rep

Good design is timeless! The recent surge in popularity of all things chinoiserie has led to high demand for one of the most prized of 18th century dinnerware patterns: tobacco leaf.

Developed circa 1780, this fabulous design features leaves of the Nicotiana (tobacco) plant and flowers resembling patterns found in rich and elaborate textiles of the time. True tobacco leaf pieces include an array of 28 bold colors including 22 karat gold accents.

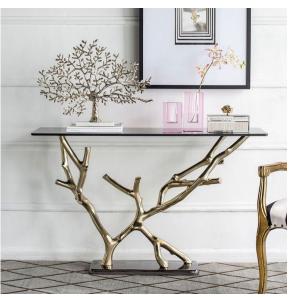
While antique porcelain pieces can fetch hundreds or even thousands of dollars from collectors at auction, these plates from One Hundred 80 Degrees reproduce this beloved design in a durable tin that you can enjoy every day...right down to the gold-tipped rim!

Hang them on the wall for a pop of high-style. Tuck them in a cabinet for a touch of the exotic. They can be mixed or matched with virtually any tablescape. The pattern will burst on a simple white tablecloth. Or it will blend seamlessly with layers of color and pattern. From casual alfresco dining on the patio to a sophisticated dinner party, you just can't go wrong with the enduring style of tobacco leaf!

## roadrunners









ROADRUNNERSLLC.COM | 888-674-6349 ATLANTA MARKET | BUILDING 2, #1500 DALLAS MARKET | TRADE MART #1743 LAS VEGAS MARKET | BUILDING C #1024