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## **OUR BRANDS**

### children

Baby Cie

Beba Bean

Emerson and Friends

GooseWaddle

Little Blue House

**Papersalt** 

Pello

Peter Pauper Press

Snifty

The Chester Drawer

Wildwood Landing

Wuvvy

gift

ban.do

Basic Spirit

Boston International

Dock & Bay

Draper James

Ellie Rose

Gift Republic

Hang Accessories

Kate Spade New York

Kitras Art Glass

Lilly Pulitzer

Little Blue House

My Bougie Bottle

My Favorite Things

New York Puzzle Co.

**Papersalt** 

Peking Handicraft

Quotable

Shannon Martin Design

Snifty

Southern Fried Design Barn

Steel Mill & Co.

Stickers Northwest

The Darling Effect

Time Concept Inc.

Unemployed

Philosopher's Guild

Vera Bradley

Well-Kept

Wildwood Landing

Yellow Owl Workshop

**Zootility Tools** 

gourmet

Dick Taylor Craft Chocolate

Eatable

Herb and Lou's

Lambrecht Gourmet

Noble Mick's

home

A & B Home

Audrey's Your

Hearts Delight

Bay Sky Home

Basic Spirit

**Boston International** 

CoasterStone

Deny Designs

Dock & Bay

Harman



Highland Home
Jellybean Home
Comfort Rugs
Kitras Art Glass
Le Cadeaux
Mahogany USA
Merritt International
One Hundred 80 Degrees
Peking Handicraft
Seasonal Abode
Sophie Allport
Sullivans
Time Concept Inc.
Wildwood Landing

jewebry & fashion

4Ocean Beaudin Canvas Style

Wuvvy

Cool and Interesting (CAI)

Elum Elsa Leigh

Hang Accessories Howards Inc. I Heart Eyewear

Kozie

Little Blue House Lotus Jewelry Studio

Love is Project Mahogany MudLOVE

My Saint My Hero

San Diego Hat Company

Splendid Iris

Southern Fried Design Barn

Studio ICU Eyewear The Chester Drawer Violet & Brooks Winton & Waits Yellow Owl Workshop

polper

Biely & Shoaf Bonair Daydreams Boston International

Denik Elum

Jillson & Roberts

Harman Independent

Publishers Group (IPG)

Luxe UWP

Peter Pauper Press

Papersalt Quotable Sapling Press

Shannon Martin Design

Snifty

Stickers Northwest Up With Paper

Yellow Owl Workshop

fragrance & wellnesss

Farmhouse Fresh

Four Points Trading Co.

Generation Bee

Homesick

hydraAROMATHERAPY Inis Energy of the Sea Jack Baker Candle Co. Kalastyle Northern Lights Paddywax Ryan House Candles Vance Kitira by Sullivans

Thomas Blonde Ton Savon Wax Buffalo











"Skincare that Saves Animals" With each jar sold, neglected farm animals are saved & come to live and be cared for at our nationally recognized Farm Animal Sanctuary.





GIFTS & DEC

**People** Forbes





### I C E Y E W E A R

# Tired Of The Ordinary? Accessorize In Style With I Heart Eyewear



Readers, sunglasses, accessories and so much more. Optical quality, fashion forward and reasonably priced. Ask your rep about our Summer Show Promotion And Monthly Specials

Check out our full line of products at www.ihearteyewear.com

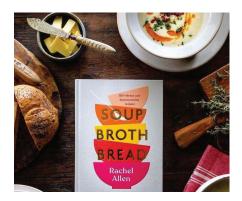
Models wearing Makenna and Highball readers

## FEATURED brands



#### **HANG ACCESSORIES**

Hang Accessories, a woman-owned lifestyle brand crafts chic and functional wellness, tech, and travel accessories. They design essentials for women who travel the world. Each product is designed by women, for women, inspired by jetsetters and trendsetters alike. With a selection of women's and men's accessories, footwear, and more, Hang Accessories caters to diverse needs.



#### INDEPENDENT PUBLISHERS GROUP

Independent Publishers Group (IPG) is a pioneering world-wide distributor for general, academic, and professional publishers. They exclusively market titles from independent client publishers to the international book trade. As the original independent book distribution and sales company in the US. IPG reaches diverse channels worldwide.



#### **NORTHERN LIGHTS**

Northern Lights illuminates homes with hand-poured artisan crafted candles and accessories. Made in the USA using fine fragrances and essential oils, the candles boast soy wax blends and natural cotton wicks. Vessels are responsibly sourced and designed for repurposing. Illuminate any space with their captivating fragrances and elegant designs.



#### **EATABLE**

EATABLE™ popcorn combines the classic snack with flavors inspired by favorite libations, adding a sophisticated twist to familiar tastes. Through a unique cooking process, alcohol content is removed while preserving the essence of beloved drinks. Created for guilt-free indulgence, it's free from common additives like high-fructose corn syrup, palm oil, and artificial colorings. Enjoy a delightful snacking experience without compromising on quality or taste.



#### **HIGHLAND HOME**

Highland Home domestically makes and prints products embodying a commitment to quality and craftsmanship. Specializing in tabletop and housewares, the range includes signs, coasters, and floor mats. With a focus on excellence and attention to detail, Highland Home products elevate the aesthetic and functionality of any living space, proudly showcasing American ingenuity and design.



#### **FARMHOUSE FRESH**

Farmhouse Fresh offers organic, natural skincare cultivated fresh daily on their TX farm. Skincare products are brimming with potent botanical extracts, ensuring rapid and visible results. With each purchase, customers contribute to saving neglected animals. Voted among the favorite US spa treatment brands for 12 years and dedicated to bringing out the best version of you.



#### **RYAN HOUSE CANDLES**

Ryan House Candles embodies a commitment to natural elements, sustainability, and simple design, benefiting local communities from wick to wax. As a woman-owned, TX based business, their small batch pours feature all-natural soy, free from phthalates and carcinogens, ensuring a clean burn. Ethically elevated and thoughtfully designed, each candle is hand-poured with care.



### THE CHESTER DRAWER

The Chester Drawer is a vibrant lifestyle brand hailing from MS, offering screen printed clothing and paper goods. As a family business, they infuse their products with a unique southern style, perfect for all of life's fun events. The Chester Drawer celebrates the joy of southern living bringing a touch of charm to every aspect of life.







### Inis the Energy of the Sea

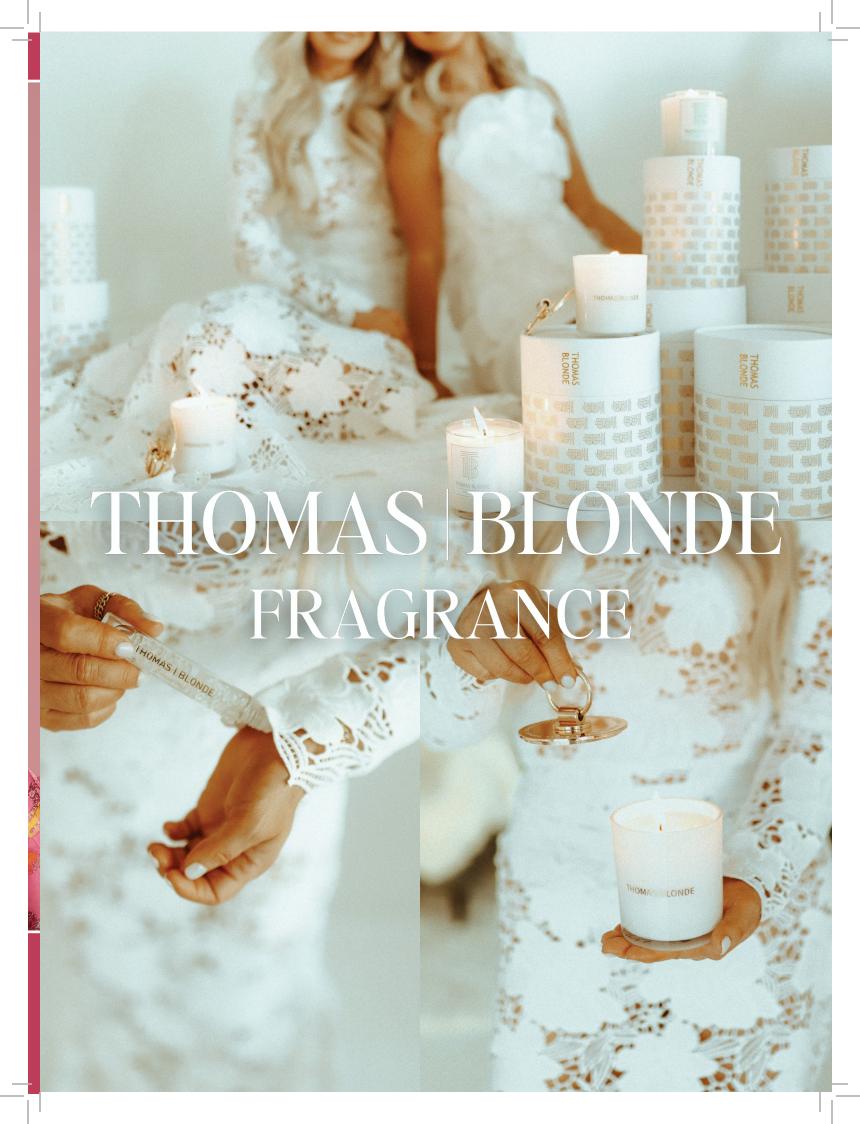
The sparkling scent of Inis instantly refreshes and makes you feel close to the sea - no matter where you are. Discover our boutique brand favourite cologne, seaweed-enriched body care and home fragrance collections - and find out how easy it is to try Inis in your store with our pre-pack Starter assortments complete with free fixtures, testers, samples and more.









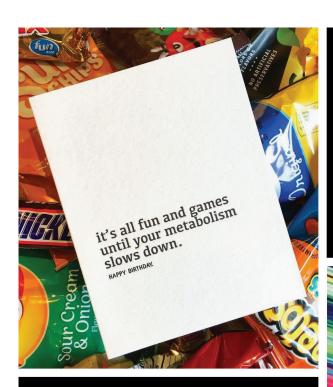




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# BRANDS by Region

### **SOUTHEAST**

40CEAN
AUDREY'S YOUR HEARTS DELIGHT
BASIC SPIRIT
BEBA BEAN
BOSTON INTERNATIONAL
DENY DESIGNS
DICK TAYLOR CRAFT CHOCOLATE
EATABLE
GENERATION BEE
GOOSEWADDLE
HANG ACCESSORIES
HYDRA AROMATHERAPY
INDEPENDENT
PUBLISHERS GROUP (IPG)
JACK BAKER CANDLE CO.
KOZIE
LOTUS JEWELRY STUDIO
MY SAINT MY HERO
NOBLE MICK'S
ONE HUNDRED
80 DEGREES
PADDYWAX
PEKING HANDICRAFT
SAPLING PRESS
SHANNON MARTIN DESIGN
SNIFTY
SOPHIE ALLPORT
STUDIO ICU
THE CHESTER DRAWER
THOMAS BLONDE
TIME CONCEPT
UNEMPLOYED
PHILOSOPHER'S GUILD
WUVVY
ZOOTILITY



**KENTUCKY** Adrianne Rogers

)			
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	Melissa Insley	(512) 777-9856	minsley@roadrunnersllc.com

(270) 293-3141

arogers@roadrunnersllc.com

### **SOUTHWEST D1/MINK**

**BEBA BEAN BOSTON INTERNATIONAL DENY DESIGNS ELLIE ROSE ELUM FOUR POINTS** TRADING CO. **GENERATION BEE HYDRAAROMATHERAPY** JILLSON & ROBERTS KOZIE LITTLE BLUE HOUSE LOTUS JEWELRY STUDIO **LUXE UWP** MERRITT INTERNATIONAL NOBLE MICK'S NY PUZZLE COMPANY PAPERSALT PETER PAUPER PRESS **RYAN HOUSE CANDLES SAPLING PRESS SHANNON MARTIN DESIGN SPLENDID IRIS** STICKERS NORTHWEST STUDIO ICU THE CHESTER DRAWER **UP WITH PAPER** WELL-KEPT WINTON & WAITS

ZOOTILITY

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NEBRASKA   IOWA		



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Roxanne Kahn







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### **SOUTHWEST D2/MINK**

Roxanne Kahn

A&B HOME **BEAUDIN BIELY & SHOAF** COASTERSTONE DENIK **EMERSON AND FRIENDS** ELSA LEIGH GIFT REPUBLIC HIGHLAND HOME HOME COMFORT RUGS HOWARD'S KALASTYLE LAMBRECHT GOURMET LOVE IS PROJECT MAHOGANY NORTHERN LIGHTS QUOTABLE CARDS SAN DIEGO HAT COMPANY SEASONAL ABODE **SNIFTY** SOUTHERN FRIED **DESIGN BARN** THE DARLING EFFECT TIME CONCEPT TON SAVON WUVVY YELLOW OWL WORKSHOP

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### **VEGAS**

40CEAN **BABY CIE** BAN.DO **BASIC SPIRIT BEBA BEAN BIELY AND SHOAF BONAIR DAYDREAMS CANVAS STYLE** COASTERSTONE COOL AND INTERESTING **DENY DESIGNS DOCK AND BAY** DRAPER JAMES FARMHOUSE FRESH GOOSEWADDLE HARMAN HERB AND LOU'S HIGHLAND HOME **HOMESICK HYDRAAROMATHERAPY** I HEART EYEWEAR INIS THE ENERGY OF THE SEA JACK BAKER CANDLE CO. KATE SPADE NEW YORK KITRAS ART GLASS LE CADEAUX LILLY PULITZER LITTLE BLUE HOUSE MAHOGANY USA MUDLOVE MY BOUGIE BOTTLE MY FAVORITE THINGS PEKING HANDICRAFT SAPLING PRESS SHANNON MARTIN DESIGN SNIFTY **SOUTHERN FRIED DESIGN BARN** SPLENDID IRIS STEEL MILL & CO. STICKERS NORTHWEST SULLIVANS THE DARLING EFFECT THOMAS BLONDE TIME CONCEPT **VERA BRADLEY** VIOLET & BROOKS WILDWOOD LANDING WUVVY

ZOOTILITY

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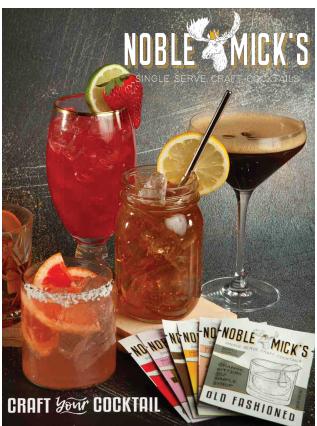
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OREGON | IDAHO

Pam Galvin







### REP PICKS



or woman. (BONUS) Inis provides excellent customer service by providing full-size FREE display testers and point-of-sale choices. This allows the customer to smell and feel the quality of this line. Make sure to order the Home Diffuser, not only does it sell great, it is an automatic pull toward the store display. Reps love to have a line in their bag that is a constant refill, and customers love a line that turns. They are also known for having monthly promos that support our stores- Inis The Energy of the Sea is a winner!

I love Inis The Energy of the Sea! It is a quality product at a fair price with a clean, crisp, fresh scent~ wonderful for a man



Kristina Kase Orange County/ South Bay CA



Kalastyle is my go to in home and personal care with so many products to choose from. I love how Kalastyle products have AMAZING scents and are made clean, certified vegan, phthalate free, and cruelty free in Rhode Island. These natural sea inspired products are made with authentic natural ingredients from the sea and each product has a unique skin care purpose. Each member of my family has their own go-to favorite product.



Nan Murfee Ft. Dallas/East TX Division 2

### **REP PICKS**



Thomas Blonde laundry detergent is one of my favorite ways to treat myself in one of the most mundane tasks I do every week. This Oklahoma-based, woman-owned brand nails clean sophistication with their beautiful, yet subtle packaging. With three luxurious fragrances to choose from, you may have trouble deciding on a favorite. But this laundry detergent is not just a pretty face. It has a built-in fabric softener, stain remover, and is formulated to clean effectively yet remain gentle on delicate & specialty fabrics. Try it and thank me later!



Lauren Billingsley Alabama/ FL Panhandle



I love Hydra because it's a made in the USA product that makes every shower feel like a day at the spa! The quality is unmatched in the market, and, it's something that keeps the customers coming back for more. The packaging and displays are eye catching, and, once you use the products you can easily talk truthfully to customers about the quality of the products. The aromatherapy oil blends are catered to specific needs, and, I love using them when I have a stuffy head or need to relax before bed.



Alicia Rightmer Houston TX Division 1



With a passion for beekeeping, Generation Bee was founded on a simple goal to create an amazing line of 100% all-natural products using the beeswax, honey and pollen from beehives to nourish your skin and sweeten your day.













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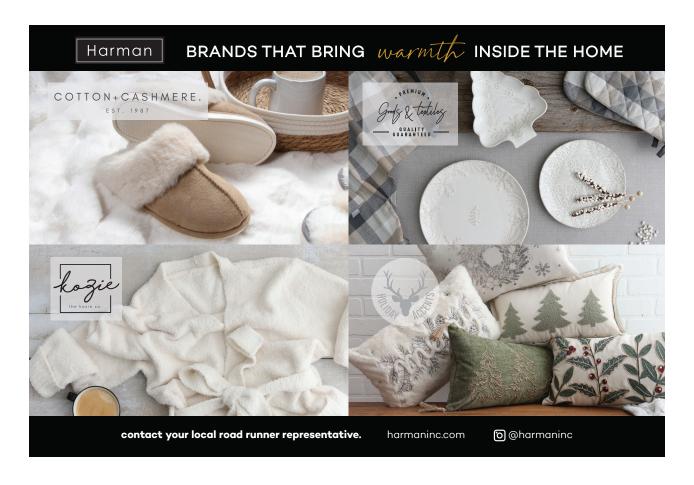
### Designed in California with love

Our mission is to provide you with the finest **Cool and Interesting** products - handmade jewelry with the latest styles, quality craftsmanship and unbelievable value.

We offer something for everyone, from that piece you wear every day to complete your outfit, to the one you give to someone special.





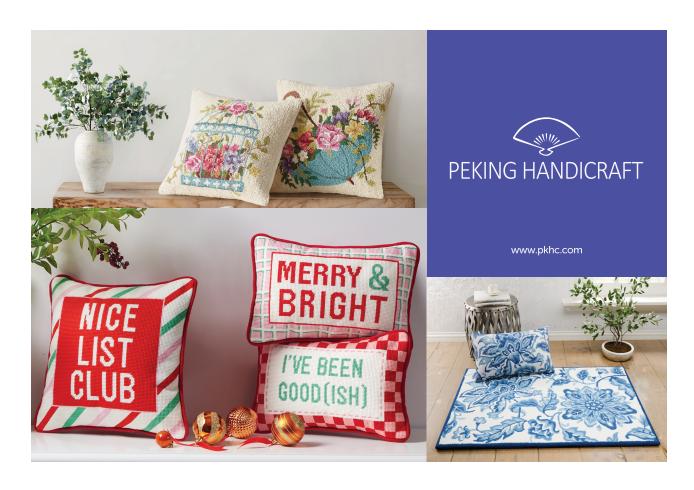




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### **NOW TRENDING**

# Girls Might

Celebrate the power of female friendships, positivity, and cheer! Whether it's a glamorous night on the town, bachelorette party, or opting for a cozy evening in with an overflowing charcuterie board, our picks for this trend embody the essence of these cherished moments. Elevate your gatherings with our high-end tokens, sparkling accessories, and unique jewelry that radiates warmth and empowerment. Cheers to unforgettable nights filled with laughter, love, and the joy of togetherness!

### Brands:

01 | Gift Republic

02 | Noble Micks

03 | The Darling Effect

**04** | hydraAromatherpy

05 | Shannon Martin

















# Scent Story













Discover the art of fragrance like never before with the latest fragrance trends! Immerse yourself in a world of captivating scents from fresh and floral notes that evoke the essence of springtime blooms to warm and spicy aromas that embrace the cozy comforts of autumnal afternoons. This year's vessels also make an upscale-presentation and must-have gifts! A sensory adventure awaits with these picks.

#### Brands:

- 01 | Paddywax
- 02 | Thomas Blonde
- **03** | Inis The Energy of the Sea
- **04** | Ryan House Candles
- 05 | Northern Lights
- 06 | Farmhouse Fresh



### NOW TRENDING Elfortless

Experience the Effortless trend and effortlessly exude confidence and style without breaking a sweat! This collection is curated to help you achieve that 'million bucks' look with ease, whether you're running errands, attending a special event, or entertaining at home these picks show your customers you understand their motives and desires. From chic basics to statement pieces, our selection offers versatile wardrobe essentials and lifestyle musts that elevate your style game instantly. Fabulous without the fuss.

#### Brands:

**01** | Zootility

02 | San Diego Hat

03 | Winton & Waits

04 | Eatable

05 | Herb & Lou's

06 | Howards



















### **NOW TRENDING**

# Cowgirl Chic













A perennial favorite that is back again thanks to musical powerhouses like Beyonce, Dolly and Miley! This trend blends traditional Western elements with modern fashion, featuring iconic cowboy imagery like boots, hats, and fringe details alongside contemporary silhouettes. Evoking a sense of rugged charm and adventurous spirit, appealing to those who embrace the allure of the Wild West while adding a stylish twist to their wardrobe.

#### Brands:

- 01 | Beaudin
- **02 |** The Chester Drawer
- 03 | The Darling Effect
- **04** | Peking Handicraft
- 05 | Deny Designs
- **06 |** Southern Fried Design Barn







# **MUSES FOR YOUR MUSINGS**



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Home Comfort Rugs, Atlanta, Ga www.homecomfortrugs.com





### SHOP LOCAL, ORDER LOCAL

Independent retail needs everyone's help. It's inspiring to see that supporting Main Street has become a rallying cry via the "Shop Local" movement aimed at consumers. But who else has an important role to play in supporting many of the 4.6 million retail establishments in the U.S.? Local sales reps. Often running their businesses from their kitchen tables, sales reps go the extra mile to meet the needs of retailers and their local shoppers — learning customer preferences, introducing unique products, and truly listening to consumer needs. Sales reps are the often-overlooked lifeline of their communities, working hard to fill stores with new products and helping create local revenue so that every Main Street may thrive. Communities don't directly benefit from online shopping, but they benefit in countless ways from the loyal work of **local sales reps**. So let's embrace our **local sales reps** — the unsung heroes of independent retail.







# Take it on the run, baby...

NEW Colorbrush Travel set, everything you need to take your art on the go! Includes:

- Stand-up Travel Easel
- Watercolor pencil and paintbrush in one | BRIGHTS - Set of 8
- Sharpener



### NEVER GROW ALONE!



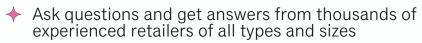








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- → Weekly live business training for you & your staff
- → Save time and money with 'done for you' solutions
- Expert-level social media, sales funnel, merchandising, financial and business training.
- Exclusive discounts with thousands of brands, business tools, and apps just for being a member
- → 1000+ vetted brands & reps to shop with on Hubventory.com or in the Groups



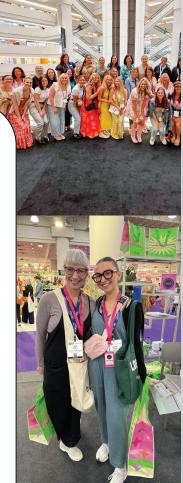
WE CAN'T WAIT TO MEET YOU!



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